



FINANCIAL SERVICES SEARCH EXPERTS

Recruiting specialized talent across insurance, retirement, and financial services markets.

EST. 1976



Flexible search support built around the role, urgency, and hiring objective.

01

CONTINGENT SEARCH

Targeted recruiting support for permanent insurance and financial services positions.

02

ENGAGED SEARCH

Dedicated search attention with an agreed process, market strategy, and shared commitment.

03

CONTRACT STAFFING

Flexible contract professionals who provide specialized expertise and immediate support.

Specialized recruiting across the insurance and financial services markets.

INDUSTRIES

Employee Benefits
Life Insurance
InsurTech
Property & Casualty
Mutual Funds
Annuities
Retirement

LEVELS

C-Suite
Executive
Management
Production

FUNCTIONS

Underwriting
Sales & Distribution
Account Management
Product Management
Operations
Claims
Legal & Compliance
Marketing & Communication

HGI supports contingent, engaged, and contract hiring across insurance and financial services functions.

25 YEARS

INSURANCE FOCUS

Twenty-five years dedicated specifically to insurance and financial services recruiting.

3,000+

PLACEMENTS

Specialized placements completed during the last two decades.

50 YEARS

SEARCH EXPERIENCE

Harrison Group has delivered successful search work since 1976.

INSURTECH

SPECIALIZED CAPABILITY

Market knowledge that keeps pace with innovation across insurance technology.

\$50 MILLION

**FINANCIAL SERVICES ECONOMIC
IMPACT**

Total economic impact generated by HGI Financial Services placements since 2020.

A clear process from position definition through long-term follow-up.

01 Needs Analysis

Clarify the business need, reporting structure, compensation range, timing, must-have experience, and measures of success.

02 Target Market

Build a target-company and talent map by insurance segment, function, product expertise, and comparable scope.

03 Messaging

Translate the company story and position into a clear market message tailored to active and passive candidates.

04 Recruiting

Launch direct outreach, referrals, database research, and continuous market mapping to build the candidate pipeline.

05 Qualification

Assess industry experience, product knowledge, performance history, motivation, and compensation. Confirm availability, career priorities, and factors that could affect a transition.

06 Interview & Offer

Present qualified candidates, coordinate interviews, and prepare both sides. Lead post-interview debriefs, complete references, extend offers, and guide negotiations through acceptance.

07 Follow-Up

Support resignation and onboarding, confirm start-date logistics, and address issues before the first day. Maintain contact with the client and new hire throughout the first year.

Specialized Financial Services recruiters with deep industry knowledge and nationwide reach.



SABRINA KNAPP

[319-449-3598](tel:319-449-3598)

sknapp@harrisongrp.com



TYLER MOORES

[872-366-0301](tel:872-366-0301)

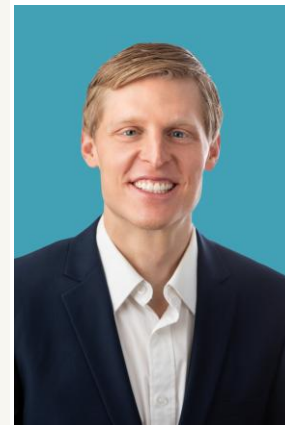
tmoores@harrisongrp.com



CHRIS MEYER

[319-286-4739](tel:319-286-4739)

cmeyer@harrisongrp.com



WADE MORRIS

[319-286-4731](tel:319-286-4731)

wmorris@harrisongrp.com



FINANCIAL SERVICES SEARCH SUPPORT

Our Support team is an integral part of the Financial Services practice. They build and maintain our database, ensure recruiters have access to top talent, and manage the operations that keep every search moving.

Together, they strengthen search execution, data quality, scheduling, communication, and reporting throughout each engagement.



TYLER TURNER

Senior Director of
Business Strategy



THERESA JONES

Vice President of
Operations



MIKE BROWN

Managing Director

Michael Brown joined Harrison Group in 2001 and spent more than a decade building and leading a successful Financial Services practice. He became President in 2014 and purchased the business in 2015.

Under his leadership, HGI has ranked among the top offices in the MRINetwork. Michael continues to develop recruiting professionals and support lasting client relationships across the firm.
