

INSURANCE SEARCH EXPERTS

SERVICES





ENGAGED SEARCH





CONTRACT STAFFING



WHEREWEWORK

We're experts in the field and well-connected to a diverse talent pool. We provide companies with progressive talent strategies that set them up for long-term success.

INDUSTRIES

- Employee Benefits
- Life Insurance
- Insurtech
- P&C
- Mutual Funds
- Annuities
- Retirement

LEVEL

- C-Suite
- Executive
- Management
- Production

FUNCTIONS

- Sales & Distribution
- Underwriting & Claims
- Account Management
- Legal & Compliance
- Product Management
- Operations
- Marketing & Communication



EXPERIENCE

25 years dedicated specifically to the Insurance space



UNMATCHED

Understanding the nuances of the industry has led to over 2500 placements in the last 2 decades

COMPETITIVE

Our team has real-time industry insights on trends happening in the market

SEARCH PROS

45 years of successful search experience

INSURTECH

The HGI team has the ability to stay agile in the constantly evolving and innovative world that is InsurTech

OUR SEARCH PROCESS

The Harrison Group's full-service recruitment process is a comprehensive series of events from establishing the client partnership, through the spectrum of talent acquisition, logistics, and final on-boarding of successful hires.

Throughout the Harrison Group talent acquisition process, clients can expect the following:

Recruiting

Outreach

Harrison Group initiates client discussions around the existing developmental/business. From

there, we collaborate on defining

the talent and position required to

solve this problem.

Harrison Group leads the client through an in-depth collaborative process to gain a comprehensive download of the company story, opportunity, and candidate expectations. HGI then assembles messaging and branding to take the client's opportunity to the candidate market.

Messaging &

Deployment

Harrison Group presents qualified candidates and calibrates talent acquisition process with the client.

Candidate Interview

Needs

Analysis

Identification of Final Candidates

Target Market

Identification

Candidate References Offer Process

Candidate
Start Date

Candidate

Qualification

Follow-Up

Candidate

Presentation

Harrison Group manages candidate and client interview logistics, including document exchange, audio/video calls, and in-person meetings for candidates that will be both excluded from and progressed through additional stages.

Harrison Group consults on and manages candidate and client negotiations leading to an accepted offer and successful hire. Harrison Group maintains contact with both the client and hire(s) for a minimum of one year to ensure the onboarding process is successful.

Feedback &

Collaboration



OUR TEAM



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WADE MORRIS 319-286-4731 wmorris@harrisongrp.com



CHRIS MEYER 319-286-4739 cmeyer@harrisongrp.com



SUPPORT TEAM

Our Support team is an integral part of our Financial Services team. They are responsible for building our database, ensuring our recruiters have access to top talent, and the most exciting opportunities available in the market. They also handle the behind-the-scenes operations that allow our recruiters to focus on building strong relationships with clients and candidates.



TYLER TURNER

Manager of Data Strategy



THERESA JONES
Operations Manager



LEADERSHIP



Mike Brown

Managing Director

Michael Brown is a devoted, pragmatic leader and has been with the Harrison Group since 2001. After more than a decade of building and running a highly successful financial services practice, he transitioned into the role of President in 2014. In 2015, Michael became the Owner and President after purchasing the business.

Under his leadership as Owner and President, HGI has been ranked among the top 10 offices in the MRINetwork. The continued growth and success of HGI is a direct result of Michael's ability to connect with, develop, and motivate the team he has built around him.

