



# HCGI

HARRISON GROUP INC.

— UNDERWRITING SEARCH EXPERTS —

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## TRANSFORMING UNDERWRITING THROUGH EXCEPTIONAL TALENT

Cait Klenk is a seasoned recruiter specializing in the underwriting space at Harrison Group, Cait leads the HGI Underwriting team, collaborating closely with financial services organizations nationwide to identify and secure top talent.

Cait is an integral part of the HGI Financial Services team that boasts more than two decades of successful search experience in the financial services space, and a dedicated underwriting team for more than a decade. Cait and her team have demonstrated unparalleled expertise in matching exceptional talent with the unique needs of our clients in the financial services space.

### **Propelling Underwriters to New Heights:**

Under Cait's leadership, the HGI Underwriting team has achieved remarkable results over the years. They have assisted nearly 450 underwriters in taking their careers to new heights, helping them find the perfect roles within leading financial institutions. What sets Cait apart is her commitment to building long-term relationships; 80% of clients return for multiple hires, relying on Cait to assemble entire teams of underwriting professionals.

### **Economic Impact:**

Cait and the HGI underwriting team have left an indelible mark on the industry, with a cumulative economic impact exceeding \$55 million over the last decade. This impressive figure attests to their ability to identify and match talent that drives the success of the organizations they serve.

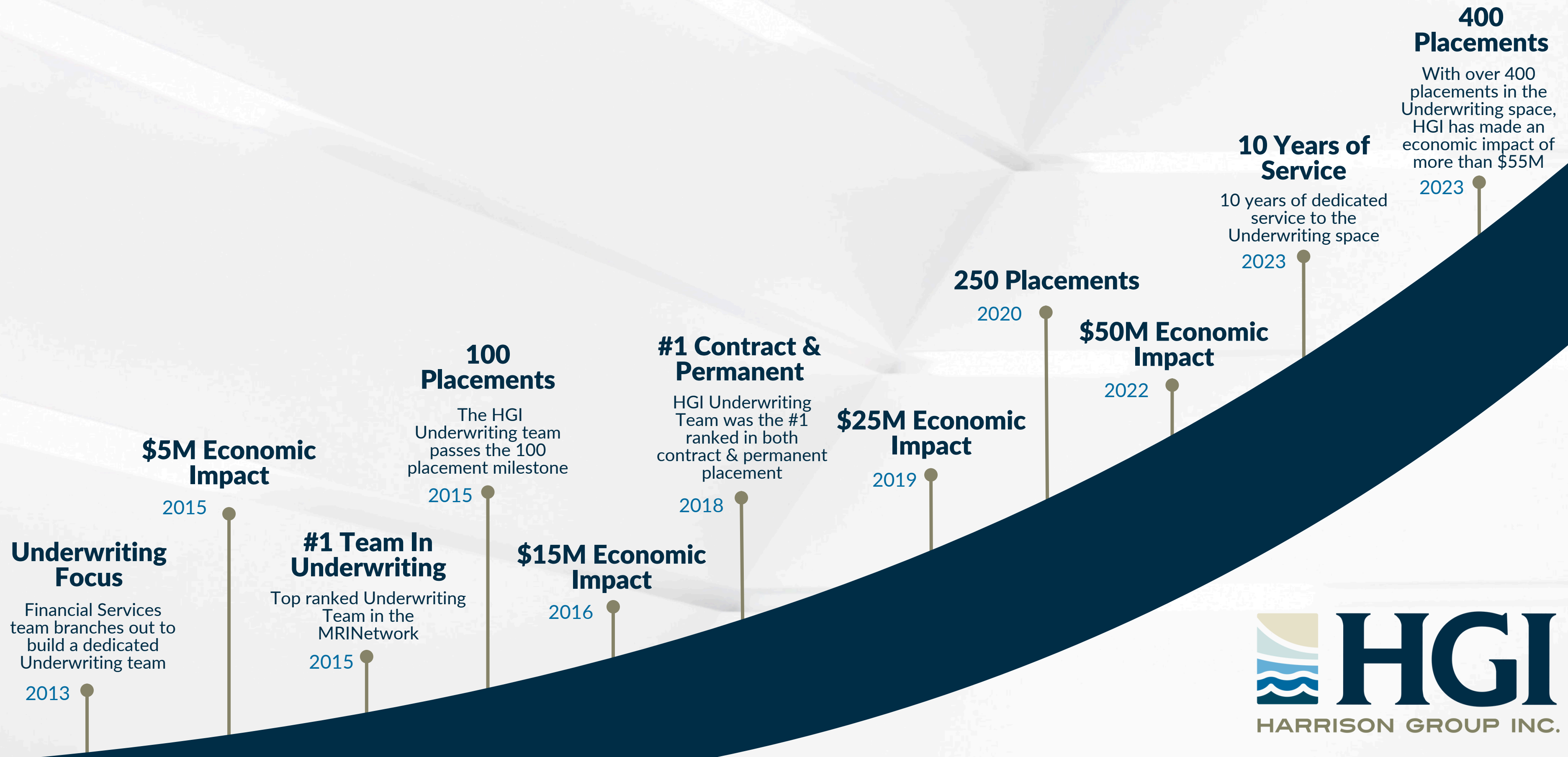
### **Retention and Promotion:**

One of the most notable achievements of Cait and the Underwriting team's placements is their remarkable staying power within their respective organizations. A significant majority of these placements have exceeded their organization's average tenure, underscoring the exceptional quality of talent Cait and her team deliver. Many have also risen through the ranks, starting from their initial positions and earning well-deserved promotions within the companies they now call home.

**In the world of underwriting recruitment, Cait Klenk and the HGI Underwriting team are trusted partners for financial services organizations looking to build high-performing teams. Their reputation for excellence, client loyalty, and substantial economic impact make them the go-to choice for underwriting talent solutions.**

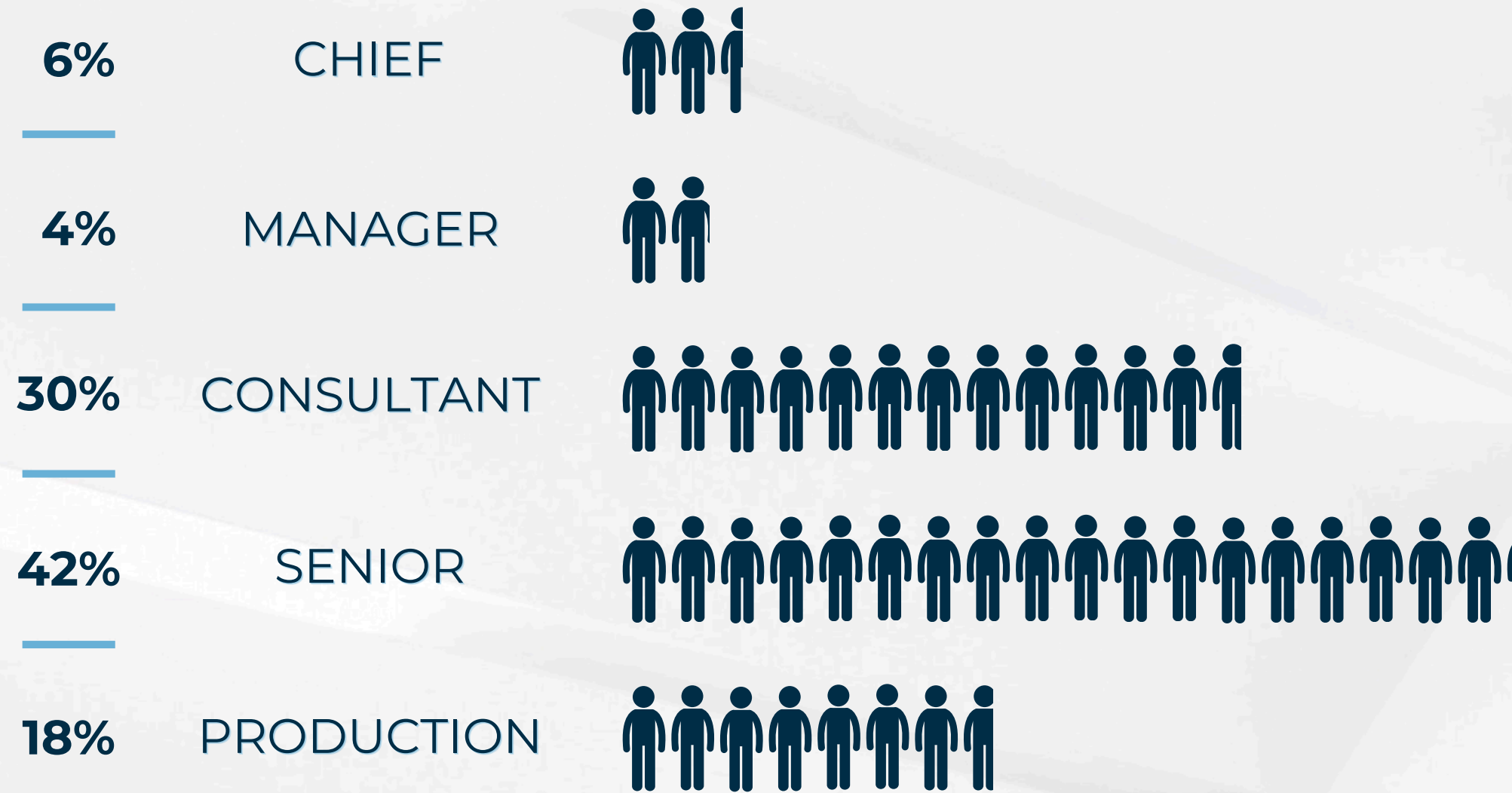


# A DECADE OF SUCCESS

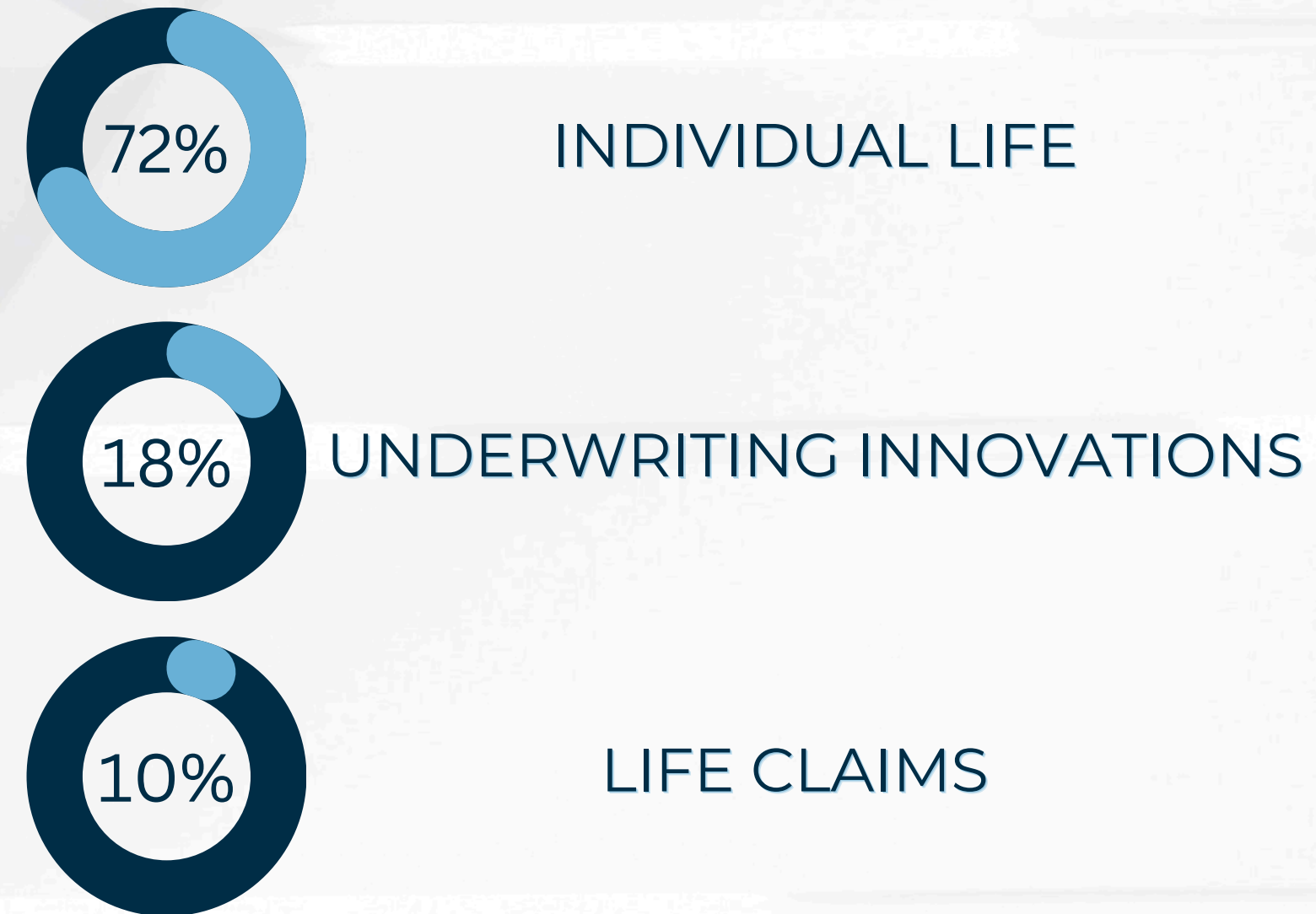




## LEVEL



## SPECIALTIES





## EXPERIENCE

25 years dedicated  
specifically to the  
Financial Services  
space

## UNMATCHED EXPERTISE

Understanding the  
nuances of the industry  
has led to over 2500  
placements in the  
last 2 decades

## COMPETITIVE INTELLEGEENCE

Our team has real-time  
industry insights on  
trends happening in  
the market

## SEARCH PROS

45 years of  
successful search  
experience

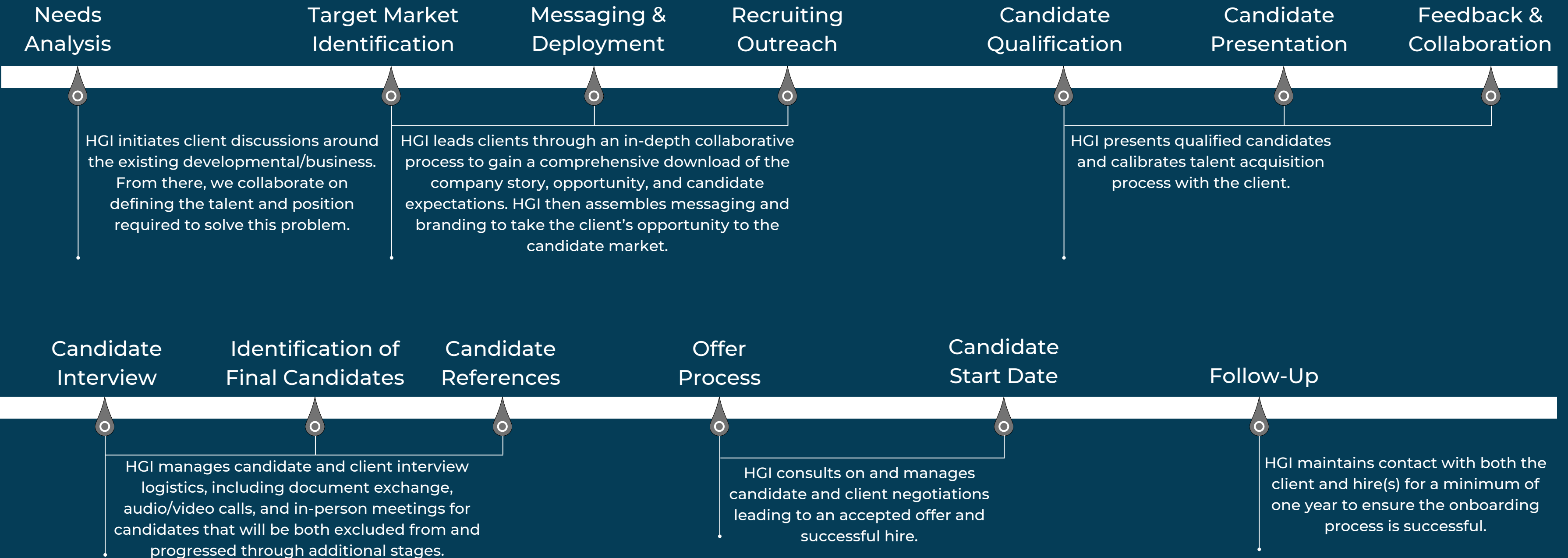
## DEEPLY ROOTED RELATIONSHIPS

Our team has vast networks  
across the Financial Services  
Industry resulting in  
an 80% repeat  
client rate

# OUR SEARCH PROCESS

The Harrison Group's full-service recruitment process is a comprehensive series of events from establishing the client partnership, through the spectrum of talent acquisition, logistics, and final on-boarding of successful hires.

Throughout the Harrison Group talent acquisition process, clients can expect the following:





# SUPPORT TEAM

Our Support team is an integral part of our Financial Services team. They are responsible for building our database, and ensuring our recruiters have access to top talent, and the most exciting opportunities available in the market. They also handle the behind-the-scenes operations that allow our recruiters to focus on building strong relationships with clients and candidates.



**TYLER TURNER**  
Director of Business  
Strategy



**THERESA JONES**  
Director of Operations



**ALEX MILNE**  
Research and  
Marketing Specialist

# UNDERWRITING TEAM

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The strength of the HGI Underwriting team lies not only in their individual expertise but also in their unwavering commitment to collaboration. Together, they form a formidable network that spans the nation, enabling them to connect with underwriting professionals at every level of the industry. This deep network is more than just a contact list; it's a web of relationships built on trust, respect, and a shared dedication to excellence. Their unique perspectives and skill set, allow them to identify talent that perfectly aligns with the diverse needs of financial services organizations. By pooling their collective knowledge and connections, the our team ensures that they can deliver exceptional results and make lasting impacts on the careers of underwriting professionals across the country.



Cait & Sabrina take immense pride in their unique abilities to foster enduring connections between clients and candidates. Their commitment to finding not just the right candidate for the job, but the right fit for the organization, has resulted in remarkable tenure and countless success stories.

**Sabrina Knapp**  
Underwriting Recruiter

