



HARRISON GROUP INC.

**Experts in Financial Services**

**Recruiting Nationwide**

# Financial Services

Financial services is an ambiguous term for many, but for us, it means a focused, dedicated team with over 30 years of financial recruitment experience. Management Recruiters of Cedar Rapids partners with the best financial services companies in America to identify and attract top talent to their organizations. We pride ourselves on serving as the most strategic, value-driven, and comprehensive recruiting authority in the financial services industry.

## Key Metrics

<b>Speed &amp; Accuracy:</b>	36 day average time to fill
<b>Fewer Counter Offers:</b>	82% of Employment Offers Accepted
<b>Client Satisfaction:</b>	85% Repeat Client Rate

## Services

<b>Contingent:</b>	Per Placement Fee
<b>Engaged:</b>	Exclusive Partnership
<b>Full RPM:</b>	Recruiting Process Management
<b>Contract:</b>	Short-Term Assignment



# Products

Life

Annuities

Retirement

Mutual Funds

Insurtech

# Channels

IMO/BGA

PPGA/GA

Wirehouses

Banks

IBD

Captive

Agents

# Positions

Executive Level Leadership

Life Insurance Underwriters

Life Underwriting Managers

Medical Directors

National Sales Managers

External Wholesalers

Internal Wholesalers

Marketing Directors

Advanced Sales

Product Managers

Compliance



# Our Recruiters



**Chris Meyer**  
319-286-4739  
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**Cait Klenk**  
319-382-2243  
cklenk@harrisongrp.com



**Wade Morris**  
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wmorris@harrisongrp.com





# Our Recruiters



**Camille Verstraete**

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**Sabrina Knapp**

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**Caitlin Ham**

319-866-7915

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**Theresa Jones**  
Operations Manager

# Support Team

**Tyler Turner**  
Manager of Data  
Strategy



Our Support team is an integral part of our Financial Services team. They are responsible for building our database, ensuring our recruiters have access to top talent, and the most exciting opportunities available in the market. They also handle the behind the scenes operations that allows our recruiters to focus on building strong relationships with clients and candidates.



**Alex Milne**  
Research and  
Marketing Specialist







# Leadership

Mike Brown is a devoted, pragmatic leader with over 20 years of recruiting experience specifically within the Financial Services space. His success in the business is a direct result of building deep relationships with the top performers of the industry and knowing the “who’s who” of the Financial Services world. Through his dedication to building relationships and mentoring young recruiters, Mike has built an incredibly strong team to continue his tradition of recruiting excellence.



**Mike Brown**  
Managing Director



2020

**ELITE**



**2020 TOP  
5 OFFICE**