



HCGI

HARRISON GROUP INC.

Experts in Financial Services

Recruiting Nationwide

Financial Services

Financial services is an ambiguous term for many, but for us, it means a focused, dedicated team with over 30 years of financial recruitment experience. Management Recruiters of Cedar Rapids partners with the best financial services companies in America to identify and attract top talent to their organizations. We pride ourselves on serving as the most strategic, value-driven, and comprehensive recruiting authority in the financial services industry.

Key Metrics

Speed & Accuracy:	36 day average time to fill
Fewer Counter Offers:	82% of Employment Offers Accepted
Client Satisfaction:	85% Repeat Client Rate

Services

Contingent:	Per Placement Fee
Engaged:	Exclusive Partnership
Full RPM:	Recruiting Process Management
Contract:	Short-Term Assignment



Products

Life

Annuities

Retirement

Mutual Funds

Insurtech

Channels

IMO/BGA

PPGA/GA

Wirehouses

Banks

IBD

Captive

Agents

Positions

Executive Level Leadership

Life Insurance Underwriters

Life Underwriting Managers

Medical Directors

National Sales Managers

External Wholesalers

Internal Wholesalers

Marketing Directors

Advanced Sales

Product Managers

Compliance



Our Recruiters



Chris Meyer

319-286-4739

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Cait Klenk

319-382-2243

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Wade Morris

319-286-4731

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Theresa Jones
Operations Manager

Support Team

Tyler Turner
Manager of Data
Strategy



Our Support team is an integral part of our Financial Services team. They are responsible for building our database, ensuring our recruiters have access to top talent, and the most exciting opportunities available in the market. They also handle the behind the scenes operations that allows our recruiters to focus on building strong relationships with clients and candidates.



Alex Milne
Research and
Marketing Specialist



Leadership



Mike Brown
Managing Director

Mike Brown is a devoted, pragmatic leader with over 20 years of recruiting experience specifically within the Financial Services space. His success in the business is a direct result of building deep relationships with the top performers of the industry and knowing the “who’s who” of the Financial Services world. Through his dedication to building relationships and mentoring young recruiters, Mike has built an incredibly strong team to continue his tradition of recruiting excellence.



2020

ELITE

